UNITED STATES JCI SENATE ANNUAL OF DIRECTORS MEETING ALTAMONTE SPRINGS, FLORIDA JUNE 22, 2012 MINUTES

CALL TO ORDER BY PRESIDENT STEVE SUTHERLAND #27073 AT 9:08 A.M.

THE INVOCATION WAS GIVEN BY CHAPLAIN TRACY CULLER #64534.

THE ARMED SERVICES VETERANS PROCESSED TO THE FRONT AS THEIR SERVICE BRANCH THEME WAS PLAYED. THE PLEDGE OF ALLEGIANCE WAS LED BY PRESIDENT STEVE'S GRANDCHILDREN IN HONOR/MEMORY OF THEIR GREAT GRANDFATHERS AND GREAT UNCLE WHO SERVED OUR COUNTRY IN WORLD WAR II, KOREA AND VIET NAM.

ROLL CALL BY SECRETARY LARRY BOHN #37024: Those present were President Steve Sutherland #27073, AVP Bruce Geddes #35527, Secretary Larry Bohn #37024, Treasurer Randy Young #46420, COB Mike O'Connell #40225, Legal Counsel Stu O'Hara #39768, Region Vice Presidents John McAuliffe (I) #28656, Regina Cannelongo-Mahaney (II) #58562, Ariel Jones (III) #65423, Debra James (IV) #48001, Owen Meador (V) #60900, John Dahl (VI) #42828, Ronnie Henry (VII) #44925, Pete Reinecker (IX) #11777, and Region X VP Clarence "CJ" Jorif #66892. Jack Cornutt was excused due to the sudden hospitalization of his mother.

Alabama 2, Alaska 1, Arizona 2, California 2, Colorado 2, Connecticut 2, Delaware 2, DC 2, Florida 2, Georgia 2, Hawaii 1, Idaho 2, Illinois 2, Indiana 2, Iowa 2, Kansas 2, Kentucky 2, Louisiana 2, Maryland 2, Massachusetts 2, Michigan 2, Minnesota 2, Missouri 2, Nebraska 2, New Jersey 1, New York 2, North Carolina 2, Ohio 2, Oklahoma 2, Oregon 2, Pennsylvania 2, Rhode Island 1South Carolina 2, South Dakota 2, Tennessee 2, Texas 2, Virginia 2, Washington 2, West Virginia 2, and Wisconsin 2.

APPROVAL OF THE AGENDA

M/Oklahoma S/Tennessee Carried

FLORIDA PRESIDENT DOUG WHITE #52995 had the Florida Convention committee members stand and told the audience to see them if they were having a good time and see Chairman Kay Elliott-White #61747 if they weren't.

INTRODUCTIONS BY PROTOCOL OFFICER JOHN PRICE #36383:

President of the Canadian JCI Senate Blair Fraser #36339, Immediate Past President of the Canadian JCI Senate Lloyd Stockdale #20377, Past President of the Canadian JCI Senate Rene Jacob #22847, President of the European JCI Senate Ulrich Kistner #58860 and wife Annette, European Senate Ambassador to North America Chris Read #50259, ASAC President Ray Brathwaite #31476 and First Lady Joy, Chairman of the British Senate Julie Blakey #59106 and Past Chairman of the British Senate Helen Headley #38926.

US JCI Senate Foundation Past Presidents Doug Hincker #22200, Tony Dominiec #23393, Bubba Hunt #16436, Joe Sabella #26077, Steve Sutherland #27073, and current President Earl Sawyer #28243.

US JCI Senate Past Presidents: 1972-73 Jim O'Connell #5046, 1975-76 Daryl Watts #9776, 1978-79 Chuck Fries #18344 and Maxine Wallisch #68012, 1979-80 Robert "Bubba" Hunt #16436, 1980-81 Ray Noxsel #8456 and First Lady Catherine, 1984-85 Doug Hincker #22200 and First Lady JoEllen #62635, 1986-87 Tony Dominiec #23393 and First Lady Judy #67444, 1990-91 Dave Habershaw #17879, 1991-92 First Lady Marilyn Krekorian Cooper FR#22, 1997-98 First Lady Connie Pierce, 1998-99 Mary Sawyer #43930 and First Gentleman Earl #28243, 2000-01 Jerry Wendelken #23161 and First Lady Jocelyne # 66200, 2001-02 Denny DeGroot #40222 and First Lady Kay, 2002-03 Jack Pasquale #32806 and First Lady Sue Fr#17, 2003-04 John Price #36383 and First Lady Debbie FR#2, 2004-05 Joe A. Souza #27511 and First Lady Margaret #48490, 2005-06 Ed Hart #28991 and First Lady Boni #59533, 2006-07 Calvin Baerveldt #36419 and First Lady Diane #48476, 2007-08 Jumper Davis #38376 and First Lady Hilda #71500, 2008-09 Pat Hoelker #45893 and First Gentlemen Skip FR#10, 2009-10 Doug Meyers #21511, and 2010-11 Mike O'Connell #40224 and First Lady Kathy FR#40.

SECRETARY'S REPORT – LARRY BOHN #37024 – Thanked states and regions for sending their newsletters. The Nolan Terrill Awards will be presented at the Saturday night banquet. The new Directory will be published August 10. 12-14 states still need to submit their directory information.

MENTORS – MARSHA PHILLIPS #47528, EDITOR – Marsha thanked President Steve and First Lady Dawne, Photographer Jimmy Maness #38844 and Assistant Eldon Bowers #45999. She asked all who submitted articles or pictures to raise their hand. Monday June 25 is the deadline for submission of articles and pictures for the August Mentors.

E-NEWSLETTER – JIM MILLER #34554- Jim thanked President Steve and all who submitted information. There are 1700-1800 names on his distribution list. 24 regular issues and 4 supplemental issues were published this year. He is adding attachments such as registration form. Please notify him of any changes to email addresses.

APPROVAL OF THE MINUTES OF THE January 20, 2012 BOARD OF DIRECTORS MEETING IN NORCROSS, GEORGIA – Motion Illinois, Second South Dakota, Carried.

TREASURER'S REPORT - RANDY YOUNG #46420 -

Finance Committee - Vicky Dempsey #58206

The Committee met earlier this week with all members present. The Committee reviewed the bank statements for January –May 2012 and found them to be in order. The website was discussed and at this time no monies will be needed to build and/or maintain the website.

Committee member Mike O'Connell presented a draft of a record retention policy. The final policy will be discussed at the September 2012 meeting.

The product inventory process was discussed and it was reported that another check and balance will be in place for next year.

A directive was given to Treasurer Randy Young to contact the accounting firm of Goldshot, Lamb & Hobbs to secure a letter of engagement for the 2011-2012 review of the books.

The Finance Committee recommended the following amendments to this year's budget to the Executive Committee:

- 1. Move \$1000 from the President's Area & International line item to the President's General line item.
- 2. Move \$700 form the President's Area & International line item to Installation & Awards.
- 3. Move \$400 from Senate Sponsorship, move \$400 from Past Presidents' Breakfast and \$200 from President's Area & International Travel for a total of \$1000 to supply funds for the Senate-sponsored picnic at the US Jaycee National Convention in Des Moines, Iowa next week.

Motion Dempsey Second Missouri To approve the budget amendments Carried

Vicky concluded by giving a brief history of the Presidents with whom she served.

DUES BILLINGS – **LARRY FERGUSON** #45060 – The US JCI Senate was +64 in March and +6 for June and +60 for the year. Our current base is 7803. Regions 2, 3, 4 and 9 were growth regions. Growth states were Alaska, Arkansas, Delaware, DC, Florida, Georgia, Hawaii, Idaho, Illinois, Indiana, Louisiana, Maine, Maryland, Minnesota, Mississippi, Montana, Nebraska, New York, North Carolina, North Dakota, Ohio, Oklahoma, Oregon, Pennsylvania, South Carolina, Texas, Virginia, Washington, and Wisconsin. The biggest growth state was Virginia at +57.

YTD FINANCIAL REPORT – RANDY YOUNG #46420 – As of June 17 the US JCI Senate is \$1917 in the black. Asset breakdown:

CD \$107,774.86 Checking 17, 355.56

Money market 20,588.75 Accounts receivable 416

Total assets \$146,135.17

ADMINISTRATIVE VICE PRESIDENT'S REPORT – BRUCE GEDDES #35527

We have an excellent group of Vice Presidents. The National Vice Presidents marched in dressed as gators and handed out candy.

NATIONAL VICE PRESIDENTS

REGION I – JOHN MCAULIFFE #28656- Report is posted on the website and hard copies are available. Maine grew. Each Region I state was involved with the scholarship program. All Region I states are working to maintain and enhance their relationship with their Jaycees.

REGION II- REGINA CANNELONGO-MAHANEY #58562 – Report is posted. The Region is doing well. Thanked the Region II State Presidents. Special thanks to Lloyd Lingle #59827 for coordinating the Region II party booth and to her stepdaughter for making jello shooters.

REGION III- ARIEL JONES #65423 – She is proud of the region which finished +59 due to the hard work of the presidents. Introduced the Region III Presidents. Thanked incoming Region VP Diane Baerveldt #48476 for her support.

REGION IV – DEBRA JAMES #48001 – She is proud to have served as Region IV VP. She asked the Region IV State Presidents to stand. It was great to be a part of this extended family.

REGION V – OWEN MEADOR #60900- Thanked the Region for the opportunity to serve as VP. A big thanks to his wife, Judy for her love and support. Gary Pittenger #24804 is the incoming Region V Vice President.

REGION VI –JOHN DAHL #42828- Thanked the Region VI states for the hospitality extended to him this year. His theme was "Experience Counts, Spread It Around." He encouraged everyone to share their experience with the Jaycees. Thanks to Donna Delaney #55560 for coordinating the Region party booth.

REGION VII – RONNIE HENRY #44925 – Thanked the Region VII states for their support. Thanked the Tennessee JCI Senate for hosting the Region meeting. Thanked his wife, Mary #58491 for her love and support.

REGION IX – PETE REINECKER #11777 – Region IX is the largest region in land mass and the smallest in the number of Senators. Thanks to his state presidents. The region grew evert quarter and every state grew. The Oregon JCI Senate celebrated its 50th Anniversary. The Alaska JCI Senate has been re-activated and they are having a celebration August 9 & 10.

REGION X –CLARENCE JORIF #66892- The Region is coming together and he thanked the Region X Presidents for making that happen. It has been an honor and privilege to serve with this board. He looks forward to continued personal growth.

AMBASSADOR REPORTS

ASAC – JERRY GOODING #32436 – It has been a pleasure representing us at ASAC. The Summer Meeting will be in Aruba. Cost is \$1200 for the week. He introduced incoming ASAC President Ray Brathwaite #31476 for comments.

Comments by ASAC President Ray Brathwaite #31476: Thanked God for the opportunity to serve as the 11th President of ASAC. Thanked Joe A. Souza #27511 and Pat Hoelker #45893 for helping ASAC. ASAC can learn much from the US JCI Senate but only if we are there. He looks forward to working with Bruce if Bruce is elected.

CANADA – PHYLLIS BOWERS #51430 – Thanked Steve and the Executive Committee for the opportunity to serve as ambassador. 92 US Senators and spouses attended the Canadian Crew meeting. Canadian Senate Past President Lloyd Stockdale #20377 has been to US JCI Senate events many times. Introduced new Canadian Senate President Blair Fraser #36339.

Comments by Blair Fraser: Greetings from the Canadian JCI Senate. Thanked us for our participation in the Canadian Crew meeting. Thanked Russ Cooper for providing the Canadian bacon for the traditional breakfast. The next Crew Meeting will be in Prince George, British Columbia, about a nine hour drive from Vancouver.

EUROPE – JIM MAMMEN #37122 – Thanked Ulrich for the hospitality at the European Senate meeting. Margaretha Eriksson #51135 is the new ASE President. The European Senate website has a column of best practices. He introduced the Past President of the European Senate Ulrich Kistner #58860 from Germany.

Comments by Past President Kistner: The European Senate conference was held in Braunschweig. German is bidding to host a World Congress in Leipzig. We are stronger together. Ulrich and Annette celebrated their 25th wedding anniversary on Wednesday.

Jim then introduced Chris Read #50259, European Senate Ambassador to North America.

Comments by Chris Read: He is pleased to be attending his 5th US JCI Senate meeting. The European Senate website is www.jcisenate.eu and the British Senate website is www.BritishSenate.org.uk. Next year's European meeting will be in Monaco. Thanks for welcoming him.

Jim then introduced Julie Blakey #59106, Chairman of the British JCI Senate. Everyone has made her feel very welcome. Her big event is the Drumming Out in January.

COMMITTEE CHAIR AND PROGRAM MANAGER REPORTS

CONSTITUTION AND BY-LAWS – ROB WILEY #56033 – There has been 100% attendance at all committee meetings by all committee members. There will be a vote on a proposed by-law amendment late in the meeting. It has been a privilege and honor to serve as chair. Had the committee members stand and thanked them.

CONVENTION AND BID REVIEW – BRUCE GEDDES #35527 – The Committee met Wednesday with not bids to review. A letter of intent to bid Fall Board 2013 has been received from the Georgia JCI Senate.

FUTURE DIRECTIONS – KIM BODE #62467 – Recognized the Committee members who have been working hard attending their cross-assigned meetings. Thanked COB Mike O'Connell for appointing her.

PRESIDENTIAL SWEEPSTAKES – CJ JORDAN #45857 –Thanked Denise Lyons-Conrad #53219, Regions Party Chair for a successful Regions' Party, Lori Oakland #67100 and Angie Struttmann #64531 for soliciting 103 prizes and Pam Padgett #51341 for her hard work as ticket chair. Thanked everyone for their support. They made their goal plus \$500. 47 states purchased tickets. \$34,588 was raised.

MENTORS BUSINESS MANAGER –WALTER CAHOON #27223– Thanked Steve for the opportunity to serve, he has enjoyed. Thanked Editor Marsha Phillips for being so easy to work with . Thanked Randy and Marsha for their help while he was recovering from his injury. 90% of the funds to print Mentors comes from Mentors' sponsor sheets.

BUSINESS MANAGER –**LARRY GREEN #27324** – In 1989 we started the credit card affinity program. As of June 1 this program no longer exists. Bank of America eliminated many of their affinity programs. Your credit card will still be good but there will be no JCI logo or your Senate number on the card. The program raised \$67,000 in royalties since 1989. He is looking for other fundraising opportunities.

CHAPLAIN – **TRACY CULLER** #64534 –Read Phillipians 4:13. Thanked President Steve for the opportunity to serve as Chaplain. Encouraged everyone to believe in themselves and in God.

JAYCEE LIAISON – NEWTON STANDRIDGE #29407 – Met with Past President Joanie Cramer #65355, announced Presidential candidate Chrystal Ramsay # 68800, President Steve, AVP Bruce, Secretary Larry and RTF Chair John Robinson#55768. The main topic was Return the Favor. He is going to the Jaycee Convention in Des Moines to meet with the Jaycees. The 2013 Jaycees National Vice Presidents will have assigned states and geographic areas. Thanked President Steve for his support.

WEBSITE – BRUCE GEDDES #35527 REPORTING FOR CARRIE SPENCER #70478-. Carrie did the best she could given her circumstances. The new website is still a work in progress.

PRODUCTS – **ALEX WILLIS** #34236 – In honor of veterans there are a baker's dozen camouflage caps for sale at the products table. In honor of President Steve there are a baker's dozen stars and stripes hats. He has medallions. Thanked everyone for their support.

FIRST TIMERS – JENNY BRUNER #64688 – She has had a blast. Introduced First Timers Gary Brooke #58420, Tracy Brooke #69445, Melissa Schnipke and Danny Schnipke #55768 from Ohio, Bruce Widenhoefer #63672 and Linda Bowles from Illinois, Anita Cummings #69380 from Kansas, Bev Briskey #58992 from Washington, Lynn Terrill #71501 from Texas, Lois Martin #68841 from Pennsylvania, Rob Ray #68069 from Maryland, and Lee Derr #37138 from

DC. The First Timers are wearing flight wings so please get to know them. Thanked President Steve for the opportunity to serve as First Timers Chair.

PRESIDENTS' INFORMATION EXCHANGE – PATRICIA HALTIWANGER #66705- It has been an honor and a privilege to serve as PIE chair. She has worked with an outstanding group of state presidents.

RETURN THE FAVOR – JOHN ROBINSON #55768 – There were almost as many submissions this submittal period as there were for the previous two combined. 30% came from the Jaycees. Thanked his review committee.

MEETING COORDINATOR REPORTS

40th ANNIVERSARY – CALVIN BAERVELDT #36419- In one hour we will celebrate the 40th Anniversary of the US JCI Senate. There will be no assigned seating other than for the past presidents. Thanked Pat Hoelker #45893, Vicky Dempsey #58206, John Price #36383, Mike Sawyer #36403, and Bob Cairns #41085.

2012 NATIONAL CONVENTION, ALTAMONTE SPRINGS, FLORIDA – KAY WHITE #61747- Please let the Florida people know you have appreciated their hospitality. Hospitality will close at 2 pm Saturday afternoon. The Sunday breakfast will be in the Crystal Ballroom. President Steve's reception will be in Salon A & B. Meet in the lobby tomorrow at 8:15 am for the LakeRidge Winery tour. Tour will return 2:30-3:00 pm.

2012 KREKORIAN GOLF OUTING – KAREN VOSHEL #62305 – Will announce the total Saturday night. The Disney course people were very helpful. Team West Virginia won followed by Team Illinois and Team Michigan. Next year's chair will be Pat Malac #41085.

2012 FALL BOARD CHARLESTON, WV – RICK RUTTER #53977 – Wants to welcome everyone to Fall Board at the Marriott Towne Center in Charleston September 20-23. The hotel website has been updated to allow electronic registration. There will be only one tour to the Tri-State Track & Casino. The cost is \$45 but you get transportation to and from, a voucher good for \$25 in cash, a card for \$10 free slot play and \$2 at the dog track. The raffle will be drawn tomorrow night. If a ticket with the special mark is drawn the winner will receive a free casino trip

2013 MID-YEAR BOARD MEETING SAN DIEGO, CA – KATINA REPP #64726 – Former Presidential candidate Farley Buckmeister is resurfacing for the San Diego Mid-Year Board meeting. The meeting will be January 25-27 at the Crowne Plaza. Rooms are \$119/night which includes breakfast for two people. Room price is good 3days before and after the meeting. Local attractions include Sea World, Legoland and the Midway. There will be an excursion to the Midway as part of the weekend. Early hospitality will be available on Thursday.

2013 NATIONAL CONVENTION CLEVELAND, OH. JON BRUNER #58932 - The Convention will be June 17-20 at the Holiday Inn Cleveland South in Independence, Ohio. Local attractions include the Rock & Roll Hall of Fame, the Pro Football Hall of Fame and the "A Christmas Story" Home and Museum. Rooms are \$99/night which includes breakfast. The rate is good 2 days before and 2 days after. Website is www.Cleveland-2013.com. Raffle tickets are being sold for a free registration and one room night, a 32" flat screen tv and one early hospitality. "We Will Rock You on the North Coast."

LEGAL COUNSEL REPORT – STU O"HARA #39768- He accepted the appointment with trepidation as he is a prosecutor and President Steve is a defense attorney. There are currently no warrants, indictments, liens, attachments, subpoenas or civil suits.

CHAIRMAN OF THE BOARD REPORT – MIKE O'CONNELL #40225- This is his last official report as a voting member of the Board after 6 years. He considers us all friends. You can't do the job without spousal support, Doug Meyers had 5. Elections are after the luncheon. Please return promptly.

US JCI SENATE FOUNDATION REPORT – EARL SAWYER #28243, PRESIDENT – Asked the Foundation Trustees to stand. Asked the Region Representatives to stand. Thanked President Steve for making the Foundation his charity. Thanks to Karen Voshel and the Michigan Senate for the hard work on the Krekorian. A big thanks to Joe Sabella #26077 and wife, Judy FR#28 for their hard work on the scholarship program. Thanks to all for their participation in the scholarship program.

NEW BUSINESS

1. BY-LAW CHANGE – TURNOVER OF FINANCIAL RECORDS – Rob Wiley #55033 – Proposed revision to Article 12 Section 7 E "The Treasurer shall surrender the original books and records, copies of tax returns, and other financial reports of the Corporation to the incoming Treasurer, no later than August 1 of the year he/she leaves office or when a successor is qualified. The current By-Law requires the turnover to be by July 1.

M/Kansas S/Virginia Roll Call vote tally attached. Carried with 2/3 majority

PRESIDENT'S COMMENTS – STEVE SUTHERLAND #27073 – Deferred most of his comments to the Banquet. Lea Ann Smith #59833 and Mike Phillips #50063 will be coordinating the banquet. Regions will be assigned tables. At the Awards and Installation Banquet if you are not interested in what is happening you are free to leave. He feels he has had the best officers and appointments.

GOOD OF THE ORDER

Ariel Jones asked everyone to keep Region III in their prayers as Virginia President Tom King #59642 and Past US JCI President John Price #36383 had each lost their fathers this week.

Keep Waylon Quisenberry in your prayers.

Past President Doug Hincker#22000 announced that Past President Doc McCarty #14783 is recovering well.

Marlin Sanny #13967 thanked Florida for making readable nametags.

Past Jaycee President Joanie Cramer #65355 introduced Angie Wedekind, US Jaycee Relay for Life Program Manager who is selling raffle tickets for that cause.

Pat Felder #41082 announced that Region VIII VP Jack Cornutt's mother will be okay.

Ray Stevens #58549 thanked the memorial service committee for a good service this morning.

MOTION TO ADJOURN Region V VP Owen Meador Second Joe A. Souza Carried

THE MEETING WAS ADJOURNED WITH THE JAYCEE CREED LED BY PRESIDENT STEVE SUTHERLAND #27073.

Respectfully submitted,

Larry A. Bohn, Secretary