

**US JCI SENATE
EXECUTIVE COMMITTEE MEETING
SPRINGFIELD, IL
SEPTEMBER 14, 2007**

Call to Order by President H.T. "Jumper" Davis. #38376 at 9:07 PM.

Invocation by Chaplain Sandy Kolodner # 52468

Pledge of Allegiance led by John Riggs #24081

Roll Call by Secretary Doug Meyers #21511: President H.T. "Jumper" Davis # 38376, Administrative Vice President Pat Hoelker #45983, Secretary Doug Meyers #21511, Treasurer Mike O'Connell #40225, Past President Calvin Baerveldt #36419, Legal Counsel Steve Sutherland #27073, VP Region I Edward Lariviere #13028, VP Region II Mark Grim #46730, VP Region III E.J. Miller #50983, VP Region IV Jimmy Law #56787, VP Region V Beverly Olson #42472, VP Region VI Newton Standridge #29407, VP Region VII Dawna Gruver #61999, VP Region VIII Ron Holzer #56549, VP Region IX Bob Maizels #17670, and VP Region X Clarence Alvey #46153.

Approval of Agenda: Motion to approve by Region 6, Seconded by Region 7. Motion passed.

Secretary's Report – Doug Meyers #21511:

First order of business is to approve the minutes of the Annapolis Executive Committee meeting. Moved for approval by Region 6 and seconded by Region 1. Motion passed.

My report will be given tomorrow. Directories were sent out in August to all the persons approved by President Jumper. We do have a few extra which can be purchased for \$5 each. We only have 20 folks that want hard copies of the Senate Scene. With all the extra costs with printing and postage those folks are getting way more than their annual \$5 with just that benefit. It will cost about \$17 per year to send the hard copies. Everyone that receives their copy electronically is to be commended – they save us a ton of money. We had a conference call on August 28. I will entertain a motion to approve the minutes of that call. Motion to approve by Region 5, second by Region 2. Motion passed.

Treasurer's Report – Mike O'Connell #40225:

Finance Committee – Vicky Dempsey #58206;

The Finance Committee had a marathon meeting spending the first hour with the By-Laws Committee to finalize the proposals for changes to the Financial Management section. The next item of business was to review the Audit Report. For the past 15 years we have only had an Audit Review and this year the recommendation was for a Full Audit to be conducted.

We received a clean audit although there were some recommendations for things we can do better. The first of these concerns the fact that the Treasurer writes, signs, reports and receives the bank statements. This can easily lead to mistakes. The Finance Committee has taken action to have the bank statements forwarded to the Chairman of the Finance Committee for review before sending them to the Treasurer for reconciliation. This was the only material weakness noted on the Audit.

Other suggestions noted that there was no inventory of merchandise on a regular basis which made tracking difficult. Action is for the Finance Committee, Treasurer, and Products Chairman to develop a process for ongoing inventory of merchandise. One other issue was that the Mentors Ad Sales were not

tracked on the same calendar as the organization. Business Manager, Steve Dunn #36692, will revise his procedures to be on the same fiscal calendar as the organization.

Vicky indicated that the Finance Committee recommends that the Audit Report be received as presented and would entertain such a motion. Motion made by Region 1, seconded by Region 8. Motion passed.

Vicky then referred to Chairman of the Board, Calvin Baerveldt #36419, to present his suggested allocation of the year-end surplus. Calvin indicated that the surplus from last year's administration was \$13,780 – probably the largest surplus that we have ever had. This is due to the Executive Committee as well as the membership as a whole cutting costs and raising the funds necessary to run the organization. His recommendations for distributing the surplus are:

\$1,500	US JCI Senate Foundation
\$1,500	US JC Foundation
\$1,500	Jaycees International Foundation
\$1,000	40 th Anniversary fund
\$1,000	Transfer to this year's budget for support of the Antylia World Congress (Work with the Joint Boards of the Senate to sponsor First Timers/Mentoring program and an Essay Contest).
\$1,700	Transfer to this year's budget to cover the additional cost of the full audit.

This totals \$8,200 leaving \$5,580 which will stay in the reserve account.

The motion to approve the allocations was made by Region 6 and seconded by Region 3. Motion passed.

Additional action taken by the Finance Committee was to review the quarterly budget for this year. Two line items of concern are the cost of the Mentors distribution which is closely tied with the cost of postage and payment to the mailing house, and the raffle costs due to a second printing of the tickets. This first quarter's budget is higher than anticipated and will bear watching.

There is also a proposal add a policy to invest a portion of the reserve funds to get a better interest rate than we receive from the money market accounts. Mike O'Connell entertained the following motion. "The Treasurer is authorized to invest up to 90% of reserve account funds in certificates of deposit, with maturities to be staggered quarterly, not to exceed one year." Moved to approve by Region 10, Seconded by Region 5. Motion passed

The Committee is also developing guidelines for reimbursements so everyone will know what is allowed and/or disallowed when submitting the reimbursement forms to the Treasurer.

Membership Report - Mike O'Connell #40255:

Johnny Swank #44479 has been ill. You should all have the membership report. Special recognition should be given to Pennsylvania who grew by 60 members. The highlights are that we have 8163 members which is a growth of 45 members this first quarter. All but 5 states had their membership reports in on schedule.

Treasurers Report - Mike O'Connell #40255:

Mike pointed out that there is not a balance sheet included with the 1st quarter budget to actual report. This is due to the fact that all the records were with the Auditor. All future reports will include a balance sheet.

You have before you a proposed Budget Amendment. This does not include the distributions that COB Calvin has allocated. Be aware that all those distributions will become an amendment to this budget with the exception of the 40th anniversary appropriation which is just a reclassification of an asset. Motion to accept the financial report made by Region 6 and seconded by Region 1. Motion passed.

Administrative Vice President's Report - Pat Hoelker #45893:

National Vice Presidents Reports

Region I – Ed Lariviere #13028: Big thing coming up is the Fall Frolic. We are hoping that New Hampshire will host the 2008 Fall Frolic

Region II – Mark Grim #46730: There are two glaring errors on my report. Delaware's meeting will be on the 17th and Pennsylvania will not meet in York, but it will be in Harrisburg.

Region III – E.J. Miller #50983: The region is +5 for the quarter. Upcoming meetings in November are Maryland and Virginia.

Region IV – Jimmy Law #56787: We have two meetings in October, the Florida Bash and the Peach Bash in Georgia.

Region V – Bev Olson #42473: Welcome to Region 5. I hope you all have a great time. I have asked all my region's Senators to find one person that is not attending or participating and make an effort to invite him/her to come back to Senate activities.

Region VI – Newton Standridge #29407: For those that wish to visit Region 6 you have a chance next weekend when we will be visiting with the Jaycees at their National Convention in Omaha. The following weekend we will have a Region 6 meeting in Fargo, North Dakota.

Region VII – Dawna Gruver #61999: My report will be out tomorrow along with information for the Gatlinburg Mini-National/Region 7 meeting on February 29 – March 2.

Region VIII – Ron Holzer #56549: The Region 8 Meeting will be held in Wichita, KS on May 2 – 4, 2008.

Region IX – Bob Maizels #17670: Fall meetings will be in Washington on October 6 and in Oregon on November 30 to Dec 1 for the Civil War weekend. The region 9 meeting is planned for May 16 in Clarkston, Washington.

Region X – Clarence Alvey #46153: The Nevada Days meeting will be on the last weekend in October in Carson City. Arizona Senate Christmas party will be December 8 – 10. The last weekend in April will be the Region X meeting. It will be in Southern California with golf, shopping, Disneyland, and lots of fellowship.

Administrative VP: VP's that turned your reports in to me by 4PM, Thank You! If you did not get them in, I hope you have them here. The reason I need them early is so you do not have to go through the line tomorrow to get all the reports as I will have supplied you with a packet of everything. You also have your agenda for tomorrow in your packet. Next time I hope you all will get the reports to me on time.

Chairmen Reports

Constitution and By-Laws – Jack Ryan #28446: The Committee has been undergoing a process of updating the By-Laws for the Financial Management section. It has been ongoing for about 15 months now. We finally met in a joint meeting with the Finance Committee yesterday and ironed out the final details. It meets some of the issues mentioned by Vicky. The proposed changes are presented here for notification to be sent out in the Mentors for a vote in Daytona Beach.

Convention and Bid Review – Pat Hoelker #45893:

The **Washington Bid** was submitted by Angie Struttmann #64531. Washington is proud to offer a bid to host the Fall BOD Meeting in Seattle. The dates are September 25 – 28, 2008 and the hotel is the

Doubletree Hotel and Guest center. There is a hotel shuttle from the airport and rates are \$119 whether you have 1 or 4 persons in a room. All the rooms are suites with a hide-a-bed in the sitting room – the bedroom can have double beds or King bed if you prefer. Registration is \$70 to include Thursday night hospitality and will be discounted to \$65 if paid by cash or check
Admin VP Pat Hoelker entertained a motion to approve Washington's bid; Motion made by Region 1 and Seconded by Region 9. Motion passed.

Pat announced that she has received two letters of intent to bid for the January 2009 BOD, both from Region 8. First is from New Mexico to be held in Albuquerque and the second is from Texas. Texas is treating their bid as a fall-back and indicated that New Mexico has the first right of refusal on the bid. There are also two letters of intent to bid the 2009 Annual Meeting - one from Indiana to be held in Indianapolis and the other from Georgia to be held in Perry.

National Convention 2008 – Bruce Hufford #61314 and Rick Rutter #53977: West Virginia is excited to host the 36th annual JCI Senate National Convention, June 16 – 18, 2008 in Charleston, West Virginia. Room rates are \$92 per night plus taxes with an additional \$6 per day parking fee. Registration is \$100 with early hospitality of \$20. Important note – Due to changes in the Marriott policies the hotel is completely smoke free. Smoking areas have been designated as outside on the sidewalk and on the sun deck just outside the hospitality room. There are no smoking rooms available in the hotel. A first time violation will result in a \$250 charge to your hotel room bill. Also they have a strict no pets policy with the exception of Seeing Eye Dogs. The question arose whether they would wave the \$50 offsite fee for smokers to go to another Hotel. The answer was No! They have no control over hotel policies and need all the room nights for us to get the meeting rooms we need.

As you can see the registration rates are getting higher while our host states are losing money. We do not think this is fair so we want your input. We want to conduct an e-mail study to find the answers to a few questions. You can e-mail your thoughts to any of the committee members:

Pat Hoelker	skipat2@msn.com
Steve Sutherland	sesgator2@aol.com
Mary Sawyer	maryearl@swbell.net
Dr. Dan Rabbitt	danrabbitt@iw.net
Wendy Bell	wendyrbell@charter.net

These are some of the questions for which we need your input:

Should our annual meeting be a 4 or 5 day event?

Do you want the meeting to run Sunday through Thursday, Wednesday through Sunday, or any other combination you feel would work best? Some of the younger Senators have expressed a concern that they have to take too much time from work to attend the meetings during the week.

Do you want to raise registration fees?

Is it fair that we charge \$60 for a two day event while we charge only \$100 (\$25 goes back to the US Senate) giving the host state only \$75 for a 4 – 5 day event?

We want to hear from you by October 15 so we can make a first cut in a proposal to revise the policy.

Future Directions – Joe Smith Jr. #60205: The Committee has had some discussions on the Return the Favor program where we would like to set a period for reporting. Our thought is to set the reporting period from July 1 to May 31 giving a uniform period for all states to report. The other area of discussion concerns reactivation of Lost Senators. We feel that a “re-up” card that can be sent to a Senator that has not attended a recent National or State meeting might help in activation. We also are looking into getting information about new senatorship presentations from JCI so states can find out about new Senators in their states and activate them into the Senate.

Mentors Business Manager – Steve Dunn #36692: I want to remind everyone that we are running our Christmas card ad campaign and need all ads in by the 25th.of September.

Jaycee Liaison – Jim Mammen #37122: Jaycee president Chris was invited to attend, but he is in Ecuador.

Presidential Raffle – Dudley Griffin #41890: The individual mailing of tickets has been sent. We will have a raffle at the dinner tomorrow night.

Chairman of the Board – Calvin Baerveldt #36419: Commended everyone for their hard work this first quarter.

New Business

Legal Counsel Steve Sutherland #27073 reported that the credit card company that we had a relationship with (MBNA) has been acquired by the Bank of America. They will now offer a rewards card in addition to the regular card that many of you now possess. The rewards card will give you points to be used for travel in addition to sending a percentage of the transaction to the Senate for our general fund. If you have one of the old cards, you can continue to use that and it will simply become a B of A card. If so desired, you can request an upgrade to the rewards card.

Presidents Comments – Jumper Davis #38376: Hilda and I have enjoyed our travel's this year. Some of you missed getting my presidential pin. I will get them to you at the end of this meeting and also some of the Program Managers and Chairmen. We did have a great time in Annapolis. It was a lot of fun, but exhausting.

Meeting Adjourned at 10:31 PM with the Jaycee Creed led by Region V VP Bev Olson #42473.

Respectively submitted

Doug Meyers #21511

Secretary

US JCI Senate 2007-2008