

Minutes of US JCI Senate  
2002-03 Executive Committee Meeting  
January 17, 2003  
Atlanta, Georgia

President – Jack M. Pasquale #32806, called the meeting to order at 10:15 pm.

Roll Call by Secretary – Joe A Souza, Present were President Jack M Pasquale, AVP- John Price #36383, Secretary Joe A Souza #27511, Treasurer Ed Hart #28991, Chairman of the Board Denny Degroot #40222, NVP Reg. II Jim Fawcett #49441, NVP Reg. III Calvin L Baerveldt #36419, NVP Reg. IV Barry Baterman #33295, NVP Reg. V Chris E Orem # 46009, NVP Reg. VI Marsha Dahl # 47936, NVP Reg. VII Ronnie Henry #44925, NVP Reg. VIII George C Nowell #33085, NVP Reg. X Herb L Pike #42733. Excused NVP Reg. I Jim Calder #5514, NVP Reg. IX Dan Harries #46204. Quorum established

Approval of Agenda with the change and addition of items under Special Business, Move item XII A World Congress up to Special Business, Mentors, Thank you letter we received, Jaycee Foundation, Denny DeGroot, Nominations and Elections Committee appointments under Chairman of the Board Report. Moved Baerveldt/Pike approval of agenda as corrected. Approved Invocation by Chaplain Tom Sellmer #14563, Pledge of Allegiance led by Reg III NVP Baerveldt #36419.

Special Business, World Congress – Las Vegas 2002 Report by Chairman Jim Mammen #37122.

Good time, nothing but positive comments considering the circumstances. Total Income \$40,526 Total Expenses \$36,835.45 Balance \$3690.55 Repayment of Excess Funds Donations refunds to PA JCI Senate \$200.00, Ohio JCI Senate, Texas JCI Senate \$100.00, NV JCI Senate \$25, Joe A Souza \$100.00, Arman "Buck" Edelman. Turning back over to the US JCI Senate \$3021.55 There were time that the Jaycees asked for our assistance and we always able to help them. No one ever said no when ask to assist. We had senators involved with every phase of the operation of the World Congress. We proved that we are stronger together. President Jack thanked Jim and Mary Sawyer #43930 and the entire World Congress team for putting together a phenomenal World Congress. Jack then read a letter thanking the US JCI Senate for their assistance during USA Night. Deb Howard 2002 USA Night Chair, Connecticut Jaycees. Jack announced his appointments to the Nominations and Elections Committee. Under Article 17 Section 1, Denny DeGroot #40222 as COB, Doug Hincker #22200, Jerry Wendelken #23161 and Tony Dominiec #23393. Moved Pike/Orem Approval of appointments. Approved.

Mentors Report, President Jack reviewed some of the steps we have been working on to approve the distribution of the Mentors. The issue of correct mailing addresses has been worked on by Presidential assistant Charlie Welch, National Treasurer Ed Hart # 28991, and many of the States Treasures. In addition the Presidential Raffle tickets were mailed out first class address correction requested which helped us to update the mailing list. We had hope that the distribution of the December issue would have shown the results of our efforts. Unfortunately we ran in to another problem with many people not receiving their December issue or only receiving their front cover of the December issue. President Jack called on Ron Whitmore# 25946 to let us know where we stand at this time. Ron reported that he has been talking with anybody and everyone including the owner of the printer company we use. Good news is although we haven't pin-pointed the problem yet the printer is admitting, shall we say to a certain extent, at the direction of this body I would suggest that we have legal counsel Steve contact him as to some type of compensation for this. One thought was that they may have used a lesser quality of paper which we found out was not the case. We could, at an increase in cost of about \$100, put a paper tab across the open side to give it better stability. We have been doing the same thing with this magazine as long as I have been doing this, why we have had a problem is not exactly clear at this time. We are working on this. Ron noted that he did we have some December issues of the mentors (with the front covers) available here and would distribute them near registration later this weekend. No one knows why this happened or what caused it we are trying to find that answer. President Jack noted that we are trying to find out what happened, why it happened so it doesn't happen again

but it has opened up a whole new arena that I want to get into. I would like to authorize legal counsel to seek some type of a refund or reimbursement for the expense of this issue. Moved by Price/Bearveldt Approved. Ron noted he is in the process of receiving additional bids from possible other printers. Mentors deadline for the March issue has been extended to Monday January 20, 2003. More action will be taken on this Mentor issue later during this meeting under Presidents comments. COB Degroot offered a toast to Ron to thank him for some wonderful work he has done.

Secretary's Report- Joe A Souza #27511- The minutes of the last executive committee meeting were distributed earlier plus additional copies have been distributed to the executive committee. Motion to approve Pike/Dahl Motion passed. At this time President Jack introduced John Shiroma #38862, and U S Junior Chamber of Commerce 83rd President from North Dakota Michael Faller. President Mike took the opportunity to say thank you and tell you how much I appreciate all the efforts that the JCI Senate provides both to local communities and states thru out America. A true leader does definitely help; it helps make those local chapters and those states strong. So if I can ask anything of you it would be for you to continue to do that throughout this next year. I know our relationship has grown and blossomed over this time that Jack and I have spent together and we really appreciate the effort that you guys put forward. Thank you Jack and Thank you to all of you in this room. It is truly your effort and support that helps us get to where we want to be. A toast to was made to both President Mike and executive director John Shiroma. Joe then continued his report. We are entering the last quarter of the year, we will be having some new officers elected in all of the regions throughout the United States. I have distributed to each of you several Officers directory information forms. You should have your states return them to me as soon as they have elected their new officers. I will be preparing the temporary directory for next year to be turn over to our secretary elect and distributed at our National convention in Detroit. There are also copies of the form in the handbook you received during the beginning of your year as well as in the handbook that each state received. Upcoming deadlines include the Senate Scene Feb 1, April 1, and May 1, 2003. Mentors deadline Jan 20<sup>th</sup> and April 1. Early registration for our National June meeting is May 1st, early registration deadline for early registration for our September meeting is September 1<sup>st</sup>. Are there any questions of me at this time? No, Thank You!

Treasurer's Report – Ed Hart #28991 – We have a couple of things. First we have some financial statements out there.. a couple of changes that needed to be made. Page 3 under postage Expenses the number should be 2743 69% Under Presidential Raffle Expenses should be \$2,338 55% Total Operating Expenses should be 18, 278. Next Page Total Expenses \$39,543 Income over Expenses the figure should be \$9,705. This budget summary is through December 31, 2002 the first 6 months. Areas that have done well so far is the Presidential raffle, product sales, and ad sales. Dates to remember, 06/15/03 for people who are entitled to reimbursements 6/15/03. If you are entitled to reimbursements I need it by June 15, 2003. I really want to close the books as close to July 1 as we can. So we can complete the audit. If you get your expenses into me by June 15 you will have your checks at the convention. Note products Expense is \$6696, which is over the \$4000 budget since it is more than 10% over, will need to get approval of the executive committee. Our Income was budgeted \$6000 and we have \$6902. The reason the number change from the budgeted number is that we ran the executive committee shirts thru the products committee which accounts for part of it the other is we depleted our old inventory and we just received a new order, Linn Jones has been doing a great job, so this represents new inventory which has yet to be sold which pushed us up. Moved by Degroot/Souza to approve the revisions to the budget including the variance of the audit amount. Amended to show a balance budget Increase Operating Expense Products by \$3000 to \$7000 and Increase Budget Income Products sale by \$3000 to \$9000. Vote called for Motion passed. Be aware that the finance committee is clearing up the billing for the mailing of the mentors, which is a foundation publications and is to be paid by the foundation and we are to reimburse them. Membership Report Great membership quarter we were down 19 the first quarter we were up over 300 the second quarter we are now at 7798. A very good membership quarter. About 90% of the dues were in on the First. Thank you, working with your states, getting this

information in. March 1 is the next deadline for getting your membership in. VP's are supposed to be getting the membership reports for their areas. If you don't have it by Feb 1<sup>st</sup> call me. Ed called on raffle chairman John Matthews to give a report. John spoke of the success of the mass mailing to those senators who do not attend our meetings but noted that many of us who attend these meetings have not turned in our sold tickets as of yet. It is imperative that you get your ticket sales in early so that the raffle can be done in a timely fashion. We hope that we can also count on all of you for a prize or Prizes for the reverse raffle. Please let us know so we know what is coming in. Let us know if there is anything we can help you out with. There will be a special drawing tomorrow. A toast to the committee. Thank you John and Mike for your report.

Back to Special business Jack called on COB Denny Degroot for a report and the US Jaycee Foundation (Denny is our representative on that committee) The US Jaycees foundation is looking for help with the archives room back up (which is the exhibition hall) they are asking us to help donate to the US Jaycee Foundation so they can use it only for the Archive's room and nothing else. I would like to suggest that since we have a windfall from the World Congress budget, we might consider donating this to the US Jaycee foundation. Clarification, there are two separate entities here one being the War Memorial trust, they have there own scholarship program, they are in charge of the sticks and bricks the building itself, facilities and so forth. The Jaycee Foundation is in charge of Jaycee program support. The money they are looking for is to support (a \$200,000 campaign) for the preservation and presentation of those archives. Those monies are earmarked just for that purpose and not for Jaycee assistance. It is strictly for the preservation and presentation of the artifacts that they hold in their possession. Long Discussion, Motion Baerveldt/Orem the windfall money from the World Congress (previous contingency fund for World Congress) be given to the Jaycee Foundation to support the preservation and presentation of the archives to be presented at our June meeting. Motion carried. A toast to Joe A for a wonderful job. A toast to Ed Hart doing a wonderful job. (Note Barry Batterman was excused from the meeting 11:26pm at this point)

Administrative Vice Presidents Report. Administrative VP John Price noted the absences of NVP Calder and Harries and requested that we keep them in our thoughts and prayers. He noted again the importance of getting your new officer information to Secretary Joe A, as well as those states that are having elections to make sure the Presidents handbooks are passed to the new officers so that they can hit the ground running.

#### National VP Reports

- Region 1 sitting in for Jim Calder #5514, Paul Carney (without voting rights). Written report has been distributed. Region 1 had a successful Fall Frolic. Paul also gave us a little bit of a health update on Jim. Caucus and election June 7<sup>th</sup>. October 24-27<sup>th</sup> will be the Region One Fall Frolic in Maine. Toast to Jim Calder and to Paul Carney
- Region II Jim Fawcett #49441 Oh wise one you have my written report.
- Region III Jim Baerveldt #36419. Can't improve on oh wise one. You have my printed report. Any questions I will be happy to answer them.
- Region IV Barry Battterman #33295. Having been excused his report is on the back table.
- Region V Chris E Orem #46009. Region V will be having the annual Spring Fling meeting in East Peoria IL the last weekend in March. IL Senate has just finished their Bears concession stand fundraiser. Michigan has had there post holiday parties, we had a great time, Indiana will be hosting the Indiana Jaycees annual Awards Meeting Jan 31-Feb 2 in Lebanon IN. Kentucky is meeting this weekend. Things are moving right along after the Christmas season in Region V.
- Region VI Marsha D Dahl #47936. Everything is in my written report.
- Region VII Ronnie Henry #44925. Next March we are having a big Region VII meeting down in Gatlinburg, called a mini national convention, for you guys as well as the corps of corps we would love to have you come down. For those of you who are coming let us know in advance to make sure we have rooms for you all. Toast to Chris Marsha and Ronnie.

- Region VIII George C Nowell #33085. It was nice hosting you in Denver in September. Since then I have been over in Kansas for the Senate golf's tournament. We have our Region IX meeting coming up, March 14-16<sup>th</sup> in Lincoln NE.
- Region IX. Dan says to tell everyone hi, he is in Idaho this weekend at their meeting.
- Region X Herb Pike #42733. I attended the Nevada Days Social in late October, California's quarterly board meeting in November as well as the Arizona Christmas Party. In two weeks we have the Hawaii's Old timers in Honolulu including the Pro Bowl. If you don't like this weather here I guarantee you it won't be this cold over there. Of course we are promoting our Region X meeting March 14-16 in Vallejo Ca. We are organizing all of our troops to work towards hosting the September Board Meeting September 26-28<sup>th</sup>. We have over 50 people on the committee so far.

Toast to Herb, a toast to all of the VP's. The Regional VP's have been doing a good job this year, I appreciate all of your hard work. I know the rest of the board does and I know your state do as well

#### Chairman's reports.

Any Chairman's reports that we have not heard from who will be saying something that they will not be saying tomorrow that they think the executive committee needs to hear.

Mentor's Sales Manager- Paul J Carney #10861- refer to my written report. I want to thank the VP's personally for your participation relative to the cover of the December Mentors. After review we have 80% across all regions participating in sponsorship ads.

#### Meeting Reports

Herb Pike reporting on the Fall Board meeting we guarantee that we will have food their we have three states signed up for various meals and coming out there.

#### Chairman of the Board – Denny Degroot #40222

First of all I want like to give a toast to our President for an outstanding job this year. Tomorrow we will go into the announcement of officers for next year. I know Jack just realized his job now and now they are looking for someone to replace him. For all of the Regional VP's, we have a few of the names but not all, If you know who is going to replace you, I will announce your region as a reference pertaining to who might be taking over. It will not be official until the paperwork and the check is in. You are not viable candidate until are the paperwork is in. As far as COB goes its been a great year I want to thank everyone I have been in some of the regions and you've done a wonderful job. Excellent job Denny!

#### Legal Counsel Report- Steve Sutherland #27073

Nothing at this time I report a little bit later.

#### Unfinished Business

- World Congress has already been reported on.
- Association of Senators of Americas and Caribbean (ASAC)

A little background by President Jack] We have been involved with the Americas and Caribbean for ten years are so trying to get this organization going. During Denny's year we had a meeting here in Atlanta at an Area C meeting where Denny authorized the formation of this organization with the help of the Unites States a meeting was held in Santa Domingo last year where By-laws were passed, officers were elected and so fourth, we neglected to ratify our participation in this organization. I would like to propose a policy addition which I will pass out to allow us to continue on with the organization, see how it is going, see what our role will be, whether or not we really fit in it, but at least keep us participating. There are a number of different associations of Senators, there is the European Association of Senators, The Southern Pacific Association of Senators. The Asia Associations of Senators, and the ASAC. Within these associations is a means of fostering friendships and a forum for Senators to get together to discuss mutual issues, as well as to promote growth within there own respective countries and as a group. There is a set of Bylaws that were passed. I have been a sort of de facto delegate as President of the US anytime there has been a meeting where the US is there.

Moved by Pike/Bearveldt

## Proposed Policy

### Association of Senators of the Americas and Caribbean

The United States Junior Chamber International Senate Executive Committee approves membership in the Association of Senators of the Americas and Caribbean.

A director to ASAS shall be an appointment of the president and may be for a term greater than one year. The appointment shall be effective July 1 2003. In the interim, the US JCI Senate president shall serve as director.

The director shall have the status of Ambassador but shall not receive funding from the USJCI Senate at this time.

Approved January 17, 2003

US JCI Senate Executive Committee 2002-2003

## New Business

- Appointments-Future Directions- Jack Pasquale Odd Number Regions are up for Renewal to Two Year Terms Names of Appointments Region I Jeff Kass # 32300, Region III Larry Bohn # 37024, Region V Doug Dempsey #44206, Region VII Travis Boatright#40008, and Region IX no one at this time. Moved Pike/Orem To approve these appointments. Passed
- Constitution/By-Laws Amendments  
Bill Potuchek - Reported Previous by-laws revisions were printed in the November Senate Scene for approval at this meeting.
  - Item 1. procedure and notifications, has been deleted (removed from consideration) legal has pointed out this area is already covered. So this will not be brought up tomorrow.
  - Item 2 deals with world meeting director that will remain as published.
  - Item 3 revision to Article XVI meeting Section 1. previously published proposed changes subsection A1 through A5 dealing with the bid procedure proposed changes. A1 cross out, A2 cross out, A3 cross out, it is best felt that letters of intention be in policy, A4 cross out, it currently is in the new manual, A5 cross out, also in the new manual. A 6 would now be renumbered A4 "The bid to host the Annual Meeting shall be voted upon at the ~~preceeding~~ Annual Meeting 2 years prior effective June 2004. Proposed A7 now becomes A5 revised slightly. In cases where a joint meeting will be facilitated with the United States Junior Chamber the bid periods in subsections 4,5,6 2,3 above **may** be increased up to two years in advance with the approval of the executive committee numbering change Number 5 becomes Number 6.
  - Item 4 is a housekeeping revision deleting "of Commerce" because the Jaycees are now called Junior Chamber. Those revisions as now presented are with the full endorsement and approval of the Constitution & By-Laws Committee. It will be brought before the body tomorrow for a vote during our meeting. Henry/Orem Motion to recommend to sent these changes to the Board of Directors. More discussion Motion Withdrawn
  - Motion to Approve the Revision to Article XII, Officers, dealing with deleting the words "with the exception of the World Meeting Director and deleting Section 12 C in its entirety Moved Price/Pike Motion Passed.
  - Motion to approve "Housekeeping Revisions" changes & delete "of commerce" in those section referring to Junior Chamber *of Commerce* Article 1 –Section 2; Article II- sections 2 & 8 Article III – Section 1; Article XVI – Section 3, Renumber Article III – section 1A to section 2 and Renumber section 2 to section

3 Article XI delete section 4 and renumber section 5 as section 4 Constitution  
Delete "of Commerce" from Article II section 4; Article III –Section 1E and section  
1G. Move Baerveldt/Dahl Discussion Motion Passed.

- Motion to Make XVI Meeting, Paragraph 5, read "In cases where a joint meeting will be facilitated with the United States Junior Chamber the bid periods in subsections 2,3,4 above **may** be increased up to two years in advance with the approval of the executive committee" Change numbering 5 to Number 6. Degroot/Orem discussion Motion passed.
- Policy Amendments- John L Price. The Convention and Bid Review committee is plowing through your policy. We met today and tried to address dozens of policy changes because we are in a transition period. We did not get through it all. We may ask you to approve that before Detroit. We may do this by mail if we can get finished. We did come up with an addendum /handbook to answer questions and concerns about hosting a meeting. This should answer questions you may have if you are hosting a meeting ..... May we have a sample contract, construction and remodeling plans, when are your union agreements contracts up for renewal, union rules we need to be made aware of, do meeting planners have to use a particular AV firm, What's the weather like during our preferred dates, who's the contact person, will we get publicity help, what type of promotional help, floor plans, city maps, parking, sign contracts, baby sitting services other on site things. Members of the bid review committee felt that this was something that would be very helpful, in particular there is a section in the back that relates to the mini states party, talks about those kind of things and so we are recommending and including this as a possible addition to the Presidents manual.
- Turning now to Mid-Year 2004 we do not have a bid for next years meeting at this time. We do have a letter of intent from the Florida JCI Senate. Because we did not receive a bid we are going to open it up in all fairness to anyone who wants to bid on this. Looking for a letter of intent by March 1, 2003. All of the states/regions with letters of intent will need to have their Bid submitted no latter than April 1, 2003 with this going out to the committee members. By April 25 the committee will have their recommendation to us. We will do a by mail vote to accept or reject. We are following policy but we would like a consensus vote on this matter. Moved Baerveldt/Pike Passed.
- Fall 2004 BOD Meeting- We do have a signed contract based on our current bylaws, we will be reviewing this in Anaheim.
- National Convention 2004 Bid- There is none at this time.

#### President's Comments -

It is very late and we covered a lot of ground and substantial issues tonight,. Thank you for your input. Two things I want to address. One is the issue of "Mentors" in general not just our magazine itself encompassing our national data base, our addressing, delivery of this service, our dues billing, our information to our members states and so forth. We are looking at trying to solve the immediate problem as to why the issue did not get where it was suppose to go. Why the addresses are not being changed? Why they are not being updated? Why there is such a lag and so forth. Let's look at this entire problem lets address it as a problem but also an opportunity. We have 250-300 members going to our meetings. They basically support this organization. Typically the same core group of Senators go from meeting to meeting to meeting. The same core group that sells and buys raffle tickets, the same core group that supports the foundation. Eventuality we will get diminishing returns. We need to be thinking about how we can address a lot of the problems with one fell swoop. I was hoping to have information about an outside vendor who would not only produce the Mentor Magazine for us but would also go out and solicit ads. Their revenue would come from generating ads and we would also get revenue from it. They would maintain the database and do the mailing, they would help generate the dues billing. Looking for some one from the outside to take over this entire ball of wax.

Trying to take some of this monetary burden of this core group of senators. Hopefully deliver a better service to our clients. Our clients are our members. I would like your input.

Motion: I moved that the Senate President appoint a working group to identify, investigate and recommend an integrated membership management & communication system. This system would include a database management system, mentors revenue promotion, and mentors printing and fulfillment. With a recommendation for positive action to be submitted to the executive committee by May 15, 2003

Moved Baerveldt/Price

Discussion, this will be coming back to the executive committee for recommendation.

One issue to be looked into includes how this would affect the Mentors being mailed by the Foundation. Motion Passed. President Jack appointed the following people to investigate an Integrated Membership & Communication system. Calvin Baerveldt, Ron Whitmore, Paul Carney, Ed Hart George Nowell, Steve Dunn and myself as ex officio as well as legal counsel as ex officio. Moved Pike/Fawcett to approve appointments.

Approved

One other broad concept that I want to introduce is to have some one to be a continuity person. Questions how much is already done by and others. All I'm looking for your permission to go through with this concept perhaps crystallize it before bring it back to the executive committee. Motion to look into this concept and bring it back to the executive committee Moved Degroot/Pike discussion. Motion passed.

Thank you all for all you have done. Thank you for the opportunity that you have gave to me. I would like to propose a toast to you.

Special Presentations:

John Price presented Joe A with a bib. (Something about knowing what he has had to eat by looking at what he is wearing).

Good of the order

Adjourn at 12:47 am with the Jaycee Creed led by Presidential Assistant Kathy Doherty #52919.

Respectfully submitted,

Joe A Souza #27511  
Secretary 2002-2003

